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Presently Running Anmol

- Anmol is a Singapore registered entity involved in advising US Institutional investors on economic and Investment ideas in Asia with focus on India.
- Have been involved with takeover of distressed assets in India with various funds. Have recently closed a transaction in Real Estate by buying a Real Estate company from Indus Capital.
- Also working with various Mid Cap Indian companies to improve their acceptance in the investment community and help in value creation.
- Working with two companies in India on raising capital from Institutional investors. for a few companies , one putting up a Smart City and the other in manufacturing EV batteries for two wheelers and three wheelers .
- Was involved in the largest E-learning Co in India called BIJU's fund raising.

Rich Investment Experience

- Have over 23 years of investment, securities broking and investment research experience in Asian equities, with a focus on India
- Was with Indus Capital (a USD 6.5 billion Asia-focused hedge fund) from 2004- 2016. Later worked as an advisor for Indus till March'20 on a few Indian private positions
- Reported directly to the Managing Partner David Kowitz
- At peak, oversaw investments in listed securities and private investments close to USD 1bn. Was responsible for having both long and short positions for India.
- Was responsible for listed securities, special situations, and private equity in India; researching recommending and buying/selling listed stocks for the main Indus Asia fund; originating private investment ideas; managing and monetising private investments
- 2015 onwards oversaw USD 100 million of private and structured capital investments in Real estate and Infrastructure.
- Worked on different strategies, fundamental stock picking coupled with distressed and arbitrage situations

Broad India Understanding

- Have been involved in originating, investing, as well as exiting private investments in the Listed and private market
- IPO exits on the Indian stock markets have included: Titagarh Wagons (2.5x, 2006 to 2008) and Pipavav Defence (3.6x, 2006 to 2009)
- Was involved in restructuring the capital structure of Himachal Futuristic in 2004 -05. Almost doubled in less than 12months.
- Have been involved in advising management about raising capital - Nandi Economic Corridor Enterprises (NECE), an investee company, which is a toll road-operator and integrated real estate play in Bangalore. Coupled with this have been involved in dealing with the Government at the State and central level to solve key issues of the company.
- Hands-on experience in running a real estate portfolio company Umang Realtech as a Director for 5 years

Operational Capabilities

- Have operational experience in running a real estate company in India called Umang Realtech as the M.D for 5 years. Indus Capital had a 52% stake in it
- Managed a 100+strong team, involved from conceiving the project, constructing and handing over residential units.
- Liaison with senior government and bank officials
- Umang employ's an asset light model, where Umang manages and develops other asset owner's land
- Company has been profitable from the first year itself. Had low leverage: debt/equity is 20%
- Finished development of 2 m sqft of residential condominium space in National Capital Region of Delhi. Presently developing 4m sq ft of residential space in the same region
- Had negotiated loans from banks like Standard Chartered, Axis Bank and Bank of India. Coupled with this raised money from Brookfields
- Structured a deal which got Indus out of the Real estate company from the local partner.
- Have ample experience in dealing with the legal system and its intricacies in India. Which I believe can be an important asset for any investor looking to invest in Emerging markets. These can be very challenging for a foreign investor.

Sell Side History (1993 - 2004)

- Previously worked with Jardine Fleming (JP Morgan, after acquisition) in Mumbai (1993 – 1996) and New York (1996 – 2004), initially as a banking analyst, then as the main Indian securities sales broker for US investors
- Placed USD 4 billion of Indian / South Asian company stocks in US markets; maintained the top sales position in 10 out of 11 years
- Won many investment banking mandates for Jardine Fleming including SaReGaMa (old HMV India), ICICI Bank, Aurobindo Pharma, Vysya Bank, Federal Bank, etc. Got secondary roles in Bank of Baroda, and State Bank of India
- Involved in the privatization of 2 very large public sector enterprises : GAIL (2002), VSNL (2002). Placed IPO of Vedanta in the US in 2003, ICICI GDR's to name a few.
- Have many corporate and Government level relationships built over time which continue to provide first – mover/ early investor advantage in private equity, structured deals as well as understanding trends.

Personal Details

- Have an MBA from Mumbai University (1993), and a Bachelor's Degree in Commerce from St. Xavier's College, Kolkata (1988)
- A keen sportsman, having represented Bengal State in rowing.
- Still Scull (rowing), play Tennis and CrossFit